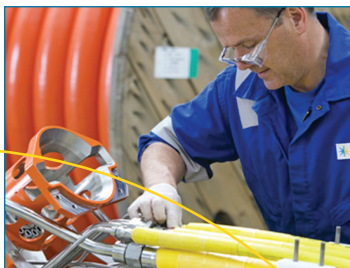


CASE STUDY

AIOC Chirag Oil Project



Background

BP, is a co-venturer in the Azerbaijan International Oil Company (AIOC) which is a consortium of petroleum companies who have exploration and production contracts with the Azerbaijan government.

BP/AIOC's Chirag Oil Project is the next stage of the Azeri-Chirag-Guneshli (ACG) field development, which started more than 15 years ago, with first oil expected in 2013.

Over the years, Hydrasun has built up an established presence in Azerbaijan through its Baku based facility, Hydrasun Rapid Solutions and has gained technical experience by previously supplying products and services to the ACG and Shah Deniz assets.

The Challenge

Companies operating in Azerbaijan are striving to adhere to the requirement for local content as well as procuring good quality products and services within short lead times.

Hydrasun Solution

Hydrasun's objective was to locally stock loose hose and fittings to cover our customer's project requirements. We would also be able to assemble and pressure test in-country through our trained Azerbaijani nationals.

Hose and fittings stock in-country now includes hydraulic, bulk, utility/chemical and drilling hoses as well as the provision of Hydrasafe and Glenlock connectors on utility hoses.

As Hydrasun has had previous experience supplying products and services on other assets this initiative allowed BP/AIOC to standardise on equipment installed across all their assets.

Products in the agreement were made available through our local stockholding at Hydrasun Rapid Solutions, Baku based facility and project management and hose assembly services were provided by our technical team of Azerbaijani nationals.

The Result

Through the agreement, BP/AIOC standardised on hydraulic, bulk, utility and drilling hoses across its assets and gained access to stock through our local stockholding and assembly services maximising on local content requirements.

At a glance...

Customer

BP/AIOC

Location

Chirag Oil Project, Azerbaijan

The Challenge

- Meeting local content requirements
- Provision of good quality products and services

Hydrasun Solution

Standardise products across all assets and provide a local stockholding and product assembly capability

Benefits

- Standardised products
- Meeting local content requirements
- Local stockholding & assembly capacity
- In-country technical and assembly personnel
- Access to technical and project management expertise
- Excellent turnaround times



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